

## Program: Code-Switching

Code-switching is the act of adjusting language, behavior, or attitude to adapt to a situation, environment, location, or culture.

No one is immune to code-switching. However, there are variations and levels of code-switching. Some groups have to code switch more often and more in-depth than others.

This dinner program will discuss common types of code-switching and how it impacts those who are expected to assimilate to the dominant culture.

### Speaker: CaTyra Polland



CaTyra Polland is a nine-time published author, certified editor, and speaker. CaTyra is the proud founder and CEO of Love for Words (an editing boutique for writers and authors.) Through Love for Words, CaTyra helps creative people with professional editing services while supporting their creative vision. In this capacity, she serves as an editor, a mentor, and a supporter of each writer's creation. She is also the founder of the Literacy Love Scholarship for high school students in Rochester, NY.

### Educational Dinner Meeting

**Wednesday,  
February 9, 2022**

**Classics V Banquets  
2425 Niagara Falls Blvd.  
Amherst, NY 14228**

5:00-6:00 p.m.... Registration, Networking, Cash Bar  
6:00-8:00 p.m... Dinner & Program

#### Entree Choices:

- 1) Chicken Florentine w/melted provolone & tomato, served on a bed of spinach
- 2) Filet of Sole stuffed w/crab
- 3) Maple Glazed Pork Loin

*(Meal includes: Cream of Broccoli Soup, Country Red Potato au Gratin, Grilled Mixed Vegetables, Chocolate Mousse w/cookie wafer)*

\$35.00 - Members & Guests of Members  
\$40.00 - Non-Member Guests  
\$25.00 - Full-Time Students

*Please reserve WITH ENTREE CHOICE by Friday,  
Feb. 4 but call for availability after.*

ismbuf@ismbuffalo.com or  
(716) 648-0972

*\*Please cancel if unable to attend; substitutions allowed.*

**Earn (1) CEH**

***Covid Precautions in Effect***

### See inside for coming events including:

#### WEBINAR

**Wednesday, February 23rd from 10:00-11:00 am  
"Supply Chain Risk & Resilience"**



ISM-Buffalo, Inc.

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The Mission of ISM-Buffalo, Inc. is to advance the supply management profession through high ethical standards of conduct and fairness and to encourage the social and educational opportunities of its members to be effective as possible in their profession.

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# President's Message

ISM-Buffalo Members,

As we continue to move forward in 2022, the Board continues to bring content and programming that provides not only CEH, but also new ideas and information. We have both an educational dinner and a webinar slotted in February as well as the planning for our March dinner celebrating Supply Management Month.

All that said, we cannot do this without the support of the folks that volunteer to be on the Board and work to keep this chapter viable and moving forward. As I have said in the past, we continue to have open positions on the board that need to be filled. Being a member of the board also gives CEH's. Please email me or any board member if you are interested or would like to nominate someone. Time is getting shorter to have interest/nominations in for the 2022-2023 year. Please consider helping keep this chapter moving forward.

We also have a good number of members that have not renewed their membership also. If you have not and need help as you are not sure how to do it online now, please reach out.

Thank you for the continued support and I look forward to seeing you, and hearing from you. If you have questions or comments please feel free to email me at [Jayson.DeGolier@refresco.com](mailto:Jayson.DeGolier@refresco.com).

Jayson DeGolier, CPSM, CPSD, CPIM, ICBB  
President

## Advertise to SCM Professionals



Spread the word to your vendors and your own sales and marketing department that we offer opportunities to reach influential supply chain management professionals.

At our general meetings, we welcome a limited number of companies to have vendor "Tabletop" displays. For only \$150, vendors receive a table during our networking hour, a write-up in our *Buffalo Buylines* newsletter, and a meal at the program. A limited number of vendor spots

are available at most of the meetings on our schedule.

**Note that this year with the ongoing pandemic concerns, we will not be holding the typical Vendor Fair in March. Vendors are encouraged to support us at our regular dinner meetings where vendors are limited to two tables.**

Also, this newsletter accepts "business card" advertising for only \$35 per month, or \$25 for multiple ad commitment. Other ad sizes available as well. We appreciate our advertisers and their continued support!

Contact our Executive Secretary Nancy Boyd Haley at [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com) or (716) 648-0972 for the flyers and applications on either of these programs.



**EDUCATIONAL DINNER MEETING**

**Wednesday, February 9, 2022**

Speaker: CaTyra Polland

Topic: "Code-Switching"

Place: Classics V Banquets, Amherst

**WEBINAR - ZOOM**

**Wednesday, February 23, 2022**

**Time: 10am-11am**

Presenter: Jan-Henner Theissen, Procurement Excellence & Transformation|Digital Procurement|Supplier Management|Supply Chain Risk Management

Topic: Supply Chain Risk & Resilience

**EDUCATIONAL DINNER MEETING**

(Note that this is now a regular dinner meeting, not the typical vendor fair held in March.)

**Wednesday, March 9, 2022**

Speaker: Tom Zeis, Partner, Director of Turvo & Continuous Improvement, Port X Logistics

Topic: TBD

Place: TBD

**EDUCATIONAL WEBINAR MEETING**

**Tuesday, April 12, 2022**

Joint Meeting with PMI online

**FULL-DAY SEMINAR**

**Friday, May 5, 2022**

Topics: **Business Continuity** with Dave Bissonette;

**Dynamic Pricing and Strategic Customers** with

Mike Wei. Topic TBD with Jessica Copeland

Place: Classics' V Banquets, Amherst

**EDUCATIONAL DINNER MEETING**

**Wednesday, May 11, 2022**

Topic: TBD

Place: Ilio DiPaolo's Restaurant & Banquets, Blasdell

**GOLF OUTING**

**Friday, June 10, 2022**

Terry Hills Golf Course, Batavia

**Join the committee; contact Nancy at our office - [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com)**

**INSTALLATION & AWARDS DINNER**

**Wednesday, June 15, 2022**

**All events will follow any CDC, New York State or local guidelines for safety.**



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**WEBINAR**

**ISM-New Jersey Webinars**

**Sourcing for Logistics Services: Insights from the Logistics Managers Index**

Wed, Jan 26, 2022.....2:00 PM - 3:00 PM **(Free)**

**Negotiating Via Video Conferencing Systems**

Thu, Jan 27, 2022.....2:00 PM - 3:00 PM **(Free)**

**The Future of End-to-End Supply Chain and Talent in 2022**

Wed, Feb 23, 2022.....2:00 PM - 3:00 PM **(Free)**

**Leading through Conflict in a Multigenerational Workplace**

Thu, Mar 10, 2022.....2:00 PM - 3:00 PM **(Free)**

<https://www.ismnj.org/insidepages/meetings/>

# ISM-Buffalo Recognizes Valued Members and Contributors on January 12



**by Martha Switzer, CPSM, CPSD  
ISM-Buffalo Past President**

It is my pleasure to stand before you this evening finally presenting some well-past-due awards from my 2020 term. The circumstances of the pandemic and our in-person events have postponed this for far too long.

Here is a recap of awards given out for my 2019-2020 term:

- ♦ Purchasing Professional of the Year Award-  
**Mike Lovelace, C.P.M.**
- ♦ Special Service Award-  
**Kurt Keller**
- ♦ President's Award for Excellence-  
**Robert Conti**
- ♦ Vendor of the Year Award-  
**MidCity Office Furniture**
- ♦ Educator of the Year Award-  
**Kim Jordan, CPSM, CPIM, C.P.M.**
- ♦ Organization of the Year Award-  
**University at Buffalo- Procurement**
- ♦ Carl Green Memorial Award-  
**Jack Ampuja, C.P.M.**

ISM is so grateful to have such knowledgeable members, like Jack Ampuja, in our rolodex to call upon in times of need, who can offer current and informative programs to our membership. During my presidency, I made the determination that we didn't acknowledge people who were such ready and willing resources and support to us enough. When I looked at a list of all past and potential recipients of our awards, I thought surely there had been some mistake not seeing a familiar name. It is with immense gratitude that ISM present Jack Ampuja with our unsung hero, Carl Green memorial award.

The presentation happened offsite because of the circumstances eliminating our ability for in person events. Jack, thank you so much for being with us here tonight. We are all looking forward to your presentation. Please join me in raising a glass in thanks and congratulations to Jack Ampuja.

## Our Association's Highest Honor Presented to James Austin, CPSM

Tonight, I will be presenting an award to a well deserving member of our organization.

The William J. Gamble Memorial Award was established in 1968 to recognize and honor exceptional service by a regular, member of NAPM (ISM) Buffalo. It is the association's HIGHEST HONOR.

Nominations are sent to the committee and an award is given only when the Gamble Awards Committee members vote unanimously to bestow an award upon a nominee. There are only a few people who can rival this member's dedication and persistence in keeping us moving forward as an organization no matter what it takes and in also in consideration of our current state, simply offering ideas to aid us in retaining our stance as a viable professional and educational association and resource.

There have been many changes within our organization, our profession, and the world.

Even prior to these tumultuous times, this person has offered continual support and new ideas, and promoted us and our programs tirelessly to vendors, educators, colleagues, and students.

This person is a driver in helping us improve, evaluating plans for different courses of necessary action, always playing by the rules, but always willing to invest in ideas in support of the best interest of the organization and its membership.

This person is an ever-ready resource for discussion, input, and guidance. They are a curious mind and in constant pursuit of knowledge and, in turn, also educating others. They are welcoming to our new, and prospective members.

A consummate professional, they are a person who honors their commitment, takes their role seriously, and is a person of their word.

James Austin joined ISM-Buffalo in 2013, earned his CPSM in 2015, and joined our Board of Directors in 2016. He has served as our Director of Operations, securing many cost effective and diverse venues, most recently stepping into the role of 1st Vice President during the most uncertain



**Continued on page 5**

## Awards continued from page 4

time of the history of our organization.

I have gotten to know Jim over the past several years, and, I use this wording, because I refuse to acknowledge that it's somehow approaching a decade. I guess as they say, time flies when you're having fun.

Please join me in raising a glass as I present the William J. Gamble award, to James Austin, a scholar, a gentleman, and someone I am proud to call my friend.

## Lifetime Achievement Award Presented to Nancy Boyd Haley, ISM-Buffalo Executive Secretary

This next award is something off the grid that isn't one of our standard awards.

I'd like to take a moment to talk about someone who has been a constant for us throughout the years and truly helped build and maintain the foundation of our organization.

Through all of the ups and downs and changes through the years in our association, of which there have been many, Nancy Boyd Haley has been a constant.

If anyone on the Board, or in our membership, needs anything, she is the best and most complete resource of knowl-

edge and history of the legacy of the organization.

She never fails to amaze me with her attention to detail and steadfast dedication to ISM. She takes immense pride in her work and there is no proper dollar amount that could be placed on someone who brings such tangible and intangible value to the organization.

Nancy is a giver, a doer and a planner. Working diligently behind the scenes, she has been a resource to us for the past 40 years of her life.

Her contributions make up a large part of all of the successes of the organization and is a key reason why we are still around after all of these years.

Nancy has been recognized for her past contributions, but I believe that this particular award is past due more than just a year or two.

Nancy, you are so very valuable to ISM-Buffalo. The dedication to the mission and continuation of our organization has been second to none.

Please accept this award from ISM-Buffalo as a token of our sincere appreciation.

Please join me in raising a glass, as I present this Lifetime Achievement award to Nancy Boyd Haley.



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## A Glimpse of the January Dinner Meeting



Above- President Jayson DeGolier, CPSM, CPSP, CPIM, ICBB presents Martha Switzer, CPSM with her newly-earned CPSP (Certified Professional in Supplier Diversity) certificate. Right - Jack Ampuja, C.P.M. discussed adjustments underway to address widespread supply chain deficiencies to members and guests at Chef's Restaurant.



# Awards Nominations Open



## **WILLIAM CONNORS MEMORIAL PROFESSIONAL DEVELOPMENT GRANT**

The William Connors Memorial Professional Development Grant was established in 1988 to give members of the Association the opportunity to continue their education through Supply Chain Management and/or related courses offered at accredited institutions of higher education or through business institutes or through participation in ISM national or local affiliate seminars or workshops for which a CPSM/CPSD point(s) is offered.

Eligible is any member of ISM-Buffalo, Inc. who is working toward his/her professional certification or re-certification and who is NOT benefiting from their employer by reimbursing them for the educational costs.

One (1) award per member (maximum value of \$250.00) will be paid as reimbursement for qualified educational course-work, seminar, or workshop.

Contact [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com) or (716) 648-0972 for an application. Completed applications are due by April 15, 2022 and winner(s) will be presented in June.

## **SUPPLY MANAGEMENT PROFESSIONAL OF THE YEAR**

The Supply Management Professional of the Year award was established in 1996 under the term of President Debora L. Winter and is "designed to recognize and reward an individual who exemplifies the consummate supply management/purchasing/materials management professional. Someone who has remained abreast of new developments in the industry, someone who takes the time to impart knowledge and experience to others, who remains circumspect in all dealings, and who best demonstrates leadership and excellence in our field."

## **VENDOR OF THE YEAR AWARD**

The Vendor of the Year Award was established in 2020 under the term of President Martha Switzer. This award provides recognition of a company which provides sponsorship contributions to the organization and demonstrates significant dedication and commitment to building a strong relationship with ISM-Buffalo. Awarded by majority vote of the Board of Directors.

## **ORGANIZATION OF THE YEAR AWARD**

The Organization of the Year Award was established in 2020 under the term of President Martha Switzer. This award provides recognition of an organization that best supports the mission and values of ISM-Buffalo by way of the number of members and participation in local ISM programs and events. Awarded by majority vote of the Board of Directors.

## **EDUCATOR OF THE YEAR AWARD**

The Educator of the Year Award was established in 2020 under the term of President Martha Switzer. This award provides recognition of a speaker who consistently engages, motivates and inspires audiences with their programs, demonstrating passion for imparting their knowledge upon the membership of ISM-Buffalo in support of our mission. Awarded by majority vote of the Board of Directors.

**Nominations for awards should be sent by April 15th to [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com).**



**ISM-Buffalo is looking for a few good members to lead the organization into the future!**

We welcome your contribution of energy, ideas and talents to the association!

Each May, several directors are elected to bring "new blood" to the board with the ability to provide input and be instrumental in launching different programs.

Benefits you receive include the ability to give back, earn CEH towards recertification, to mentor students, to enhance your resume, gain new experiences, and improve your professional status with your current employer.

Questions? Contact Nominations Committee Members **SOON:** Jim Austin, Martha Switzer, Jayson DeGolier.

**Contact us about helping out on projects such as Membership, Golf Outing, Program and Marketing.**

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**ISM-Buffalo Sustainability Initiative**


ISM-Buffalo continues to collect for this charity; bring sneakers to future dinner meetings Their mission is to inspire the sneaker community to recycle and reuse quality pre-owned sneakers. Sneaker drive fundraiser keeps sneakers out of landfills and reduces toxic chemicals from being released in our air and soil. All sneakers from the sneaker drive fundraiser program are recirculated to people who want quality, reusable footwear at affordable prices or repurposed into new surfaces such as playgrounds and tracks.

- Kristin Wolf,  
Communications Director, ISM-Buffalo, Inc.

Hello. My name is Bruce Izard and I am the Chairman of the Professional Placement Committee for ISM-Buffalo. If you are job hunting, please forward your resume so I can forward it to any interested employers in the Western New York area. Likewise, if you are an employer seeking a purchasing/supply chain professional, please send me your job posting.

Send resumes to: Bruce.Izard@NFTA.com.

For Job Postings and links, go to the ISMBuffalo.com website. Click on Site Map then scroll down to Job Opportunities. Some current job openings are as follows:



**Reach out**  
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For as little as \$25.00 per month.  
Contact Nancy Boyd Haley at  
(716) 648-0972 or [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com).

Purchasing & Supply Chain Manager - Goodyear, Niagara Falls, NY  
<https://jobs.goodyear.com/job/Niagara-Falls-Purchasing-&Supply-Chain-Manager-NY-14301/830692200/>

Senior Buyer - Kistler Group, Buffalo  
[https://www.linkedin.com/jobs/view/2874696454/?refId=0nmgVToWQ10thYzCw%2Bn5Hw%3D%3D&lipi=urn%3Ali%3Apage%3Ad\\_flagship3\\_detail\\_base%3Br1s3GEcJT0i9cS%2Fj8u61hw%3D%3D&licu=urn%3Ali%3Acontrol%3Ad\\_flagship3\\_detail\\_base-object&lici=e3NPVfIQRmKxsIjdaVH-Daw%3D%3D](https://www.linkedin.com/jobs/view/2874696454/?refId=0nmgVToWQ10thYzCw%2Bn5Hw%3D%3D&lipi=urn%3Ali%3Apage%3Ad_flagship3_detail_base%3Br1s3GEcJT0i9cS%2Fj8u61hw%3D%3D&licu=urn%3Ali%3Acontrol%3Ad_flagship3_detail_base-object&lici=e3NPVfIQRmKxsIjdaVH-Daw%3D%3D)



Jane Tierney\* of PurpleLink is conducting a **CPSM training class covering Exam 3 material. Online class begins on February 3.** Here's the link for more information: <http://events.constantcontact.com/register/event?llr=zf5ttt5ab&oeidk=a07ei0hngnge2de15d1>.

[info@purplelink.co](mailto:info@purplelink.co)

\* Jane was a speaker at our fall seminar.



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ISM-Buffalo presents an educational webinar via Zoom

**Wednesday, February 23, 2022**  
**10:00am-11:00am EST**

## **Title: Supply Chain Risk & Resilience**

Supply Chain Risk is everywhere. Adverse events can and will happen at any time. With today's global supply networks, a disaster thousands of miles away challenges your operations. And when events hit your supply chain, disruption and damage – financial, operational, reputational – are not far behind.

2021 has turned Supply Chains upside down. Supply network disruptions, commodity shortages, and insolvencies are still rising. Supply chain disruptions are costly. According to McKinsey Global Institute, on average, supply chain disruptions cause 4.2 % EBITDA loss per year.

By managing risk, you protect your margins. Finally, supply chain risk management has now moved onto the agenda of the C-suite, who have tasked their procurement and supply chain teams with finding a solution. While you cannot prevent adverse events, you can learn to react quickly and proactively to reduce consequences and avoid some risks altogether. An effective risk management strategy in the digital age connects humans and advanced supply chain risk management technology.

Learn how to empower your organization fast to manage your supply chain risks more effectively and grow your maturity & resilience.

- Risks impacting businesses
- Risk governance (Organization & Structures)
- Supplier & stakeholder integration
- Tools, methods, policies & procedures
- Digital supply chain risk management

### **Presenter: Jan-Henner Theissen**



Jan is the Founder of targetPI! – agile Procurement enabled, a boutique Procurement advisory firm located in Berlin, Germany & Atlanta (US). He is an experienced Procurement executive with a 25-year Procurement history in the Automotive, Agricultural Machinery, and Oil & Gas industry. Throughout his international career, Jan gained vast international experience and led several Procurement transformations and Procurement Excellence teams around the globe.

Besides building effective Procurement organizations, Jan is passionate about developing powerful Supply Chain Risk Management & Digital Procurement programs. Jan built several digital ecosystems with his teams, and he led more than 20 solution implementations. His digitalization projects earned him various leading Supply Chain awards such as the German "BME Excellence in eSolutions" or the "BVL Logistikpreis." Jan's projects have been featured on Forbes.com, and he's a frequent contributor to publications.

**ISM-Buffalo Members....no cost**  
**Non-Members...\$15.00**

**Earn (1) CEH**

**Reservations** requested by noon on Tuesday, February 22nd but call for availability after that time. (716) 648-0972; [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com). You will receive the log-in information prior to event.





# Save the Date



ISM-Buffalo, Inc.

## Golf Outing Friday, June 10, 2022



Terry Hills Golf Course  
5122 Clinton Street Rd. (Rte. 33),  
Batavia, NY 14020



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**Sign me up for the committee to help out with the event.**

Name: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Company: \_\_\_\_\_ Email: \_\_\_\_\_

The Institute for Supply Management (ISM) – Buffalo, Inc. is a professional membership organization of supply chain professionals. Visit us at [ismbuffalo.com](http://ismbuffalo.com) to learn more. A portion of the proceeds benefit SM-Buffalo educational and scholarship funds with a donation going to a local charity.

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