



ISM-Buffalo, Inc.

## GOLF OUTING

Sunday, August 15, 2021

Terry Hills Golf Course  
5122 Clinton Street Rd. (Rte. 33),  
Batavia, NY 14020



### Golf Package Includes:

- ◆ 18 Hole Four Person SCRAMBLE format
- ◆ Golf Cart, Lunch & Dinner
- ◆ Registration/Lunch @ 11:00am
- ◆ Shotgun Start @ 12:30pm
- ◆ Served Buffet Dinner @ 5:45pm
- ◆ Prizes for the Winning Team
- ◆ Putting Contest
- ◆ Basket Raffle
- ◆ 50/50 Split Drawing
- ◆ **take a shot at winning a trip for 2 to Las Vegas!!!**

Invite  
associates,  
co-workers, friends,  
and family for a  
Sunday...Funday of  
Golf!

### Affordable Prices!!

**\$109**  
Individual Golfer

**\$436**  
Foursome

**\$30**  
Dinner Only

### Corporate Sponsorships

#### Shooters Sponsor \$200

**Albatross, Eagle, Birdie**  
*Includes:*  
Sponsor Sign at Reception  
Sponsor Sign at Hole  
Four 1/8 Ads in Newsletter

#### Hole-In-One Sponsor \$300

**Las Vegas Vacation**  
**50" Smart TV**  
**Callaway X-Series Irons**  
**\$500 Visa Gift Card**  
**Putting Contest**

*Includes:*  
Sponsor Sign at Reception  
Sponsor Sign at Hole  
Four 1/4 Ads in Newsletter

#### Par Sponsor \$100

*Includes:*  
Sponsor Sign at Reception  
Sponsor Sign at Hole  
Four Business Card Sized  
Ads in Newsletter

**See next page for registration**



ISM-Buffalo  
**GOLF OUTING**  
 Sunday, August 15, 2021  
 Terry Hills  
 5122 Clinton St. Rd., Batavia, NY 14020



## RESERVATION FORM

Company Name: \_\_\_\_\_

Address \_\_\_\_\_ City/State/Zip: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

_____ Reservations for Golf Package @ \$109.00 per golfer	\$ _____
_____ Dinner-Only Ticket @ 30.00	\$ _____
_____ Hole-In-One Sponsorship @ \$300.00 per hole	\$ _____
_____ Shooters Package Sponsorship @ \$200.00	\$ _____
_____ Par Package Sponsorship @ \$100.00	\$ _____
<b>Total</b>	<b>\$ _____</b>

\_\_\_\_\_ *Contact me for a Basket Raffle, Goody Bag item, or Prize donation.*

**Golf Participants:** (please type or print)

Name _____	Name _____
Title _____	Title _____
Company _____	Company _____
Email _____	Email _____

Name _____	Name _____
Title _____	Title _____
Company _____	Company _____
Email _____	Email _____

**Dinner-Only Ticket Participants:** (please type or print)

Name \_\_\_\_\_ Title \_\_\_\_\_ Company \_\_\_\_\_

Name \_\_\_\_\_ Title \_\_\_\_\_ Company \_\_\_\_\_

Make checks payable to ISM-Buffalo, Inc.  
 or Charge my: MC/Visa/Discover/AmEx Acct. # \_\_\_\_\_  
 Exp.Date: \_\_\_\_\_ CVV: \_\_\_\_\_ Zip Code Associated with card: \_\_\_\_\_

Mail to: ISM-Buffalo, Inc. ♦ PO Box 888 ♦ Hamburg, NY 14075-0888  
 ISM-Buffalo Phone: (716) 648-0972 ♦ Email: [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com)  
 Questions: Contact Golf Chairman Jim Austin at [jaustin688@hotmail.com](mailto:jaustin688@hotmail.com) or (716) 913-3081  
 Confirmation will be emailed once payment is received.



**ISM-Buffalo, Inc.**  
**PO Box 888**

**Hamburg, NY 14075-0888**

**Phone: (716) 648-0972**

**E-Mail: [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com)**

**[www.ismbuffalo.com](http://www.ismbuffalo.com)**

The Mission of ISM-Buffalo, Inc. is to advance the supply management profession through high ethical standards of conduct and fairness and to encourage the social and educational opportunities of its members to be effective as possible in their profession.

**2020-2021 Board of Directors**

**PRESIDENT**

Jayson DeGolier, CPSM, CPSD  
 (363-3253)

**FIRST VICE PRESIDENT**

Jim Austin, MBA, CPSM (645-2632)

**SECRETARY**

Julie Cross, CPSM (774-0363)

**TREASURER**

Heather Titanic, MBA (587-1975)

**IMMEDIATE PAST PRESIDENT**

Martha Switzer, CPSM (374-2984)

**DIRECTOR OF EDUCATION**

Andrea Semski (539-7422)

**DIRECTOR OF MEMBERSHIP**

Open

**DIRECTOR OF COMMUNICATIONS**

Kristin Wolf, MBA (990-0507)

**DIRECTOR OF PROGRAM**

Open

**DIRECTOR OF CERTIFICATION**

Open

**EXECUTIVE SECRETARY**

Nancy Boyd Haley (648-0972)

*Affiliated with:*

**Institute for Supply Management**  
**[www.ISMWorld.org](http://www.ISMWorld.org)**



# President's Message

Greetings Membership!

Happy summer!! It seems we are in the full swing of heat and humidity! It is nice to see people returning to activities, especially outdoors, and some normalcy begin to take effect. As with the general populace, we are working towards that as well. As you see in the newsletter the golf outing is scheduled and being promoted! It is sure to be a good time and I hope to see you all there. We also have our first in-person dinner meeting scheduled in September! We are glad to be working towards getting back to normal and having out monthly events. We are also working on getting a full day Seminar together for November as well, so watch for more information.

As you read the newsletter you will also see the article regarding elections. We are a little behind in timing with this due to the state of things, but we have put a date to this as it needs to be official and complete as we move forward into this next year. There are still plenty of open board positions and we can use any help offered so please consider this and reach out. The time commitment is not that severe and you will earn 7 CEH per year on the Board. You can reach out to any person on the Board or myself if interested.

Within this newsletter read about the "GotSneakers" recycling/donation initiative we have joined. Please help in any way you can and if nothing else, it is an excuse to clean out some closets.

With all that has been said I will still close with asking everyone to be safe and healthy especially during summer activities. I look forward to in-person interactions in the future. If you have questions or comments please feel free to email me at [Jayson.DeGolier@refresco.com](mailto:Jayson.DeGolier@refresco.com).

Jayson DeGolier, CPSM, CPSD, CPIM, ICBB  
 President

## ISM-Buffalo Elections

Nominations and Elections Chairman Martha Switzer, CPSM has announced the following slate of candidates for the ISM-Buffalo board of directors. Having already served a one-year appointment to the board, Kristin A. Wolf is nominated for a full two-year director role on the board. Nominated for 1st Vice President is James M. Austin, CPSM. Jayson R. DeGolier, CPSM, CPSD, CPIM stands for re-election as President for 2021-22.

As the above candidates are uncontested, the board is designating our Annual Membership Meeting to be held via Zoom at 5:00 p.m. on Wednesday, July 28, 2021 where one ballot will be cast for the candidates by Elected Secretary Julie Cross, CPSM.

Continuing on the board this year are: Julie Cross, CPSM; Andrea Semski, Heather Titanic, and Martha Switzer, CPSM.

Openings remaining on the board are: 2nd Vice President, Director of Membership, Director of Program and Certification Director. Contact any one of the above board members or our Executive Secretary Nancy Boyd Haley for additional information on how you can help steer the path of the association.



DECEMBER SOCIAL EVENT  
**Friday, December 3, 2021**  
 Christkindlmarkt at Hofbrauhaus Buffalo

EDUCATIONAL DINNER MEETING  
**Wednesday, January 12, 2022**

EDUCATIONAL DINNER MEETING  
**Wednesday, February 9, 2022**

WEBINAR  
**Wednesday, February 23, 2022**  
**Time: 12PM - 1PM**  
 Presenter: Jan-Henner Theissen, Procurement Excellence & Transformation|Digital Procurement|Supplier Management|Supply Chain Risk Management  
 Topic: Supply Chain Risk & Resilience

VENDOR FAIR & DINNER MEETING  
**Wednesday, March 9, 2022**  
 Place: The Cove Banquets, Depew

EDUCATIONAL DINNER MEETING  
**Wednesday, April 12, 2022**

FULL-DAY SEMINAR  
**Friday, May 5, 2022**  
 Place: Classics V, Amherst

EDUCATIONAL DINNER MEETING  
**Wednesday, May 12, 2022**

INSTALLATION & AWARDS DINNER  
**Wednesday, June 15, 2022**

Programs continue to be added to our schedule. If you have a speaker to recommend or a topic you'd like to hear, please contact Director for Education Andrea Semski at [asemski@gmail.com](mailto:asemski@gmail.com) or President Jayson DeGolier at [jayson.degolier@refresco.com](mailto:jayson.degolier@refresco.com).

*All events will follow any CDC, New York State or local guidelines for safety.*

GOLF OUTING  
**Sunday, August 15, 2021**  
 Place: Terry Hills Golf Course, Batavia  
 (see details on page 1-2)

EDUCATIONAL DINNER MEETING  
**Wednesday, September 15, 2021**  
 Speaker: John Hogg, Straightforward Consulting with Brian LaPlante, Multisorb Technologies  
 Topic: Inventory Management  
 Place: Magruder's, Lancaster

WEBINAR  
**Tuesday, October 5, 2021**  
**Time: 12PM – 1 PM**  
 Presenter: William Crane, Founder & CEO, IndustryStar, Empowering Leaders with Greater Supply Chain Agility & Profitability  
 Topic: A Playbook for Adjusting KPIs to Drive Company Agility and Profitability

TRADESHOW & SEMINARS  
**Wednesday, October 20, 2021**  
 WNY FACILITIES MANAGEMENT EXPO  
 Place: Hamburg Fairgrounds Event Center  
 Hours: 10am-4pm  
**Vendor List and Details:**  
[www.fmexpo.net](http://www.fmexpo.net)



FULL-DAY SEMINAR  
**Friday, November 5, 2021**  
 Place: Classics' V, Amherst

EDUCATIONAL DINNER MEETING  
**Wednesday, November 17, 2021**  
 Speaker: Dan Coleman, Founder & President of Excelsior Learning  
 Topic: A Dynamic Method to Jump Spark Your Creativity And Innovation  
 Place: Irishman Grill, Williamsville



# gotsneakers?

A Sneaker Recycling Organization



Are you looking to clean out your closet? Ever wonder what to do with sneakers that either you never liked the way they fit, got tired of the color or have just worn out and they are sitting in your closet?

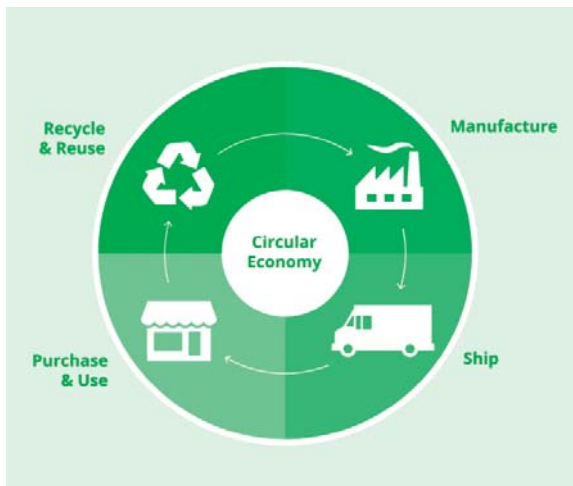
GOT SNEAKERS is a recycling organization that has a FREE service that will take used sneakers and pays us for them or recycles them. Most sneakers are made from materials that are not recyclable, so when we throw them out, they end up in a landfill. It can take 30-40 years to decompose. Since GOT SNEAKERS started, they have stopped 75 million pounds of CO2 from entering the atmosphere. There have been over 2.5 million pairs of shoes- and counting recycled and reused. How is that for reducing your carbon footprint!!

How does this work? We will begin collecting at our in person events. They provide us bags with prepaid shipping to send and be evaluated. Based on condition, there are various levels of payout. An electronic check is sent, and we can use the funds for a future charity of our choice.

## Did You Know?

Most people throw away their used sneakers every 125-200 days without ever thinking about recycling. Since sneakers are manufactured with materials that are not biodegradable, they remain in landfills or are incinerated, which leads to toxic chemicals in our air and soil.

The process of manufacturing sneakers produces large amounts of CO2 which contributes to the serious effects of climate change and global warming. Recycling and reusing sneakers keeps sneakers out of landfills, reduces the need for manufacturing new shoes and sneakers, and supports a growing circular economy.



## We Want Your Sneakers

Their mission is to inspire the sneaker community to recycle and reuse quality pre-owned sneakers. Sneaker drive fundraiser keeps sneakers out of landfills and reduces toxic chemicals from being released in our air and soil. All sneakers from the sneaker drive fundraiser program are recirculated to people who want quality, reusable footwear at affordable prices or repurposed into new surfaces such as playgrounds and tracks.

- Kristin Wolf,  
Communications Director  
ISM-Buffalo, Inc.

**Eastey SB-2EX Random Side Belt Case Taper**

**An ideal alternative to manual case taping!**

Run a variety of case sizes without having to manually adjust for each box size. Great for heavy weight, narrow, small boxes, or void-fill where the packaged product does not support the box.

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# Benefits

Are you taking full advantage of your ISM member benefits? Check out what's available by logging into your ISM account online at [www.ISMWorld.org](http://www.ISMWorld.org). Then, use the "Access My Account" button from the top. Once that loads, click on the "My Account Details" and choose "Communication Preferences" just a little down the page. From here you can choose what communications and how you get them.

Here is a short summary of your membership benefits:

- Member Monday – Supply management resources delivered to your inbox every Monday
- Member Exclusive Monthly Webinars – Learn about relevant topics, from subject matter experts, free of charge
- Inside Supply Management Magazine – Delivered to you 6 times per year with industry news, trends, ISM Report on Business coverage and much more!
- Certification – Certified Professional in Supply Management (CPSM) and the Certified Professional in Supplier Diversity (CPSD) programs. Get preferred pricing on certification and many opportunities to earn Continuing Education Hours (CEH).
- Membership Savings – In one year you can save nearly \$4K on webinars, Annual Conference registration, and certification preparation and testing.
- Additional Benefits – You will have access to – tools and templates database, research releases, articles library, bid specifications database, and so much more...

Not a member yet? Join us today



**Reach out**  
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For as little as \$25.00 per month.  
Contact Nancy Boyd Haley at  
(716) 648-0972 or [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com).

Join our Facebook Page, **ISM – Buffalo**

Join our LinkedIn group, **ISM– Buffalo Chapter**



## Rob Conti Honored with President's Award for Excellence

We finally caught up with him! In the absence of in-person events last year, presentation of this award was long delayed. Robert Conti was recognized for exemplary service to the association as chairman of the 2019 Buffalo Golf Outing at The Links at Ivy Ridge

In choosing Rob for the 2019-20 President's Award for Excellence, then-president Martha Switzer, CPSM said that Rob was critical to the success of the golf outing and under his leadership we had a well-attended outing that resulted in a much-needed revenue stream for the association. ISM 1st Vice President Jim Austin presented plaque to Rob under "masked" conditions.

Congratulations to Rob and thank you for your dedication to ISM-Buffalo!



## WEBINAR

### ISM-New Jersey Webinars

**Meet the Authors Bill Dorn, Joe Payne, Dave Pastore & Jennifer Ulrich** - "Managing Indirect Spend: Enhancing Profitability through Strategic Sourcing (Wiley Corporate F&A) 2nd Edition"  
Wed, Jul 14, 2021 - 2:00 PM - 3:00 PM

**Meet the Author Series: Lacy Schoen (Date Change)**  
Thu, Jul 15, 2021 - 2:00 PM - 3:00 PM

**Voice of Supply Chain: With Tamra Pawloski**  
Wed, Jul 21, 2021 - 2:00 PM - 3:00 PM

**Voice of Supply Chain with Susan Walsh**  
Wed, Aug 18, 2021 - 2:00 PM - 3:00 PM

<https://www.ismnj.org/insidepages/meetings/>