



**Program:**

**Inventory Management -**

How a manufacturer cut its inventory in half in under a year

Learn how Multisorb Technologies, a large local manufacturing company, reimagined their approach to inventory management, and how they were able to cut their inventory in half without adversely affecting manufacturing throughput. You will learn from the consultant who crafted and guided them in this approach as well as the Multisorb practitioners who implemented and institutionalized the new processes. The group will share techniques, key learnings, results, and most importantly, practical advice, from this award-winning effort.

**Presenters:**

**Katie Dzielski** is the Purchasing Coordinator at Multisorb Filtration Group, focusing on day-to-day functions of the procurement team and maintaining supply chain excellence during unprecedented times. Prior to this role, she held several other purchasing positions, including Technical Buyer. It was in this role where Katie led many lean initiatives, most notably the implementation of a plant wide Kanban system which dramatically reduced inventory and improved cashflow.

Katie started at Multisorb in 2010 working as a part time plant operator, while attending college. Katie holds a BA in Psychology (2013), and an MBA (2017) from Medaille College.

**Brian LaPlante** is the Director of Purchasing and Materials for Multisorb Filtration Group, a position he has held for the last two years. During this time, he has significantly reduced cost while building a flexible, reliable supply chain in an ever changing, dynamic environment.

Brian has held several purchasing-related roles in his 21-year career at Multisorb. He began by supporting manufacturing in the materials group and has used every experience as a learning opportunity and a chance for professional and personal growth.

Brian has a bachelor's degree in Business at Medaille.

**John Hogg** has over 33 years of experience in delivering Supply Chain Excellence and Process Transformation with many Western NY manufacturers and distributors.

John began his consulting career following a successful 20-year career at Rich Products, where he held leadership positions across all areas of the supply chain. In 2008, John pursued his passion and founded Straight-Forward Consulting, to bring his unique 'end to end' integrated supply chain perspective to a broader market. Straight Forward Consulting serves clients in many industries, including Aerospace and Defense, Life Sciences, Consumer Goods, Government, Automotive, Industrial, Apparel, and Professional Services.

John has a BA and an MBA from Canisius College and is a graduate of the UB Center for Entrepreneurial Leadership (UB CEL). In addition, John is a Certified Lean Sensei; a Certified Lean Professional; a Certified Business Process Master through Michael Hammer and Associates and has obtained Certification in Production and Inventory Management through the APICS.

**Educational Dinner Meeting**

**Wednesday,  
September 15, 2021**

**Magruders  
4995 Broadway  
Depew, NY 14043**

5:00-6:00 p.m.... Registration,  
Networking, Cash Bar, Vendor Display  
6:00-8:00 p.m... Dinner & Program

**Served Buffet Dinner Menu**

Tossed Chef Salad, Rolls  
Roast Beef with Gravy  
Stuffed Chicken Breast  
Garlic Roasted Potatoes  
Lazy Pierogi, Corn  
Apple Crisp with Ice Cream

\$30.00 - Members  
\$35.00 - Non-Member/Guest  
\$20.00 - Full-Time Students

**Please reserve by Friday, Sept. 10  
but call for availability after.**

ismbuf@ismbuffalo.com or  
(716) 648-0972

*\*Please cancel if unable to attend.*

**Members Earn (1) CEH**

**Covid Precautions in Effect**

**See Inside for Charitable Giving Initiative this Month**



**ISM-Buffalo, Inc.**  
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The Mission of ISM-Buffalo, Inc. is to advance the supply management profession through high ethical standards of conduct and fairness and to encourage the social and educational opportunities of its members to be effective as possible in their profession.

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# President's Message

Greetings Membership!

As we move through this summer, we continue to plan for upcoming events. We have held a golf outing which, in my opinion, was an excellent time and a great turn out! I would like to thank Jim Austin and all the members on the golf committee for getting together such a wonderful event in such a short period of time! I look forward to next year's event.

September 15 is our first in-person learning dinner in a long time. John Hogg will be presenting on Inventory Management along with ISM-Buffalo members Katie Dzielski and Brian LaPlante. It is great to see members sharing their experiences and expertise. Before our "break", member Kim Jordan presented as well. Do you or your company have something to share with fellow members? Let us know. See the program information on page one of this newsletter and make your reservations early. I hope to see you all there!

As I have said previously, we are still short a number of people on the Board of Directors. We are looking for people who would like to help steer this chapter into the future. Please reach out to me, or another person on the Board if you are interested. Time commitment is not that bad and you will earn CEH's for your time served on the Board.

With all that has been said I will still close with asking everyone to be safe and healthy especially during summer activities and I look forward to seeing you in person next month.

If you have questions or comments please feel free to email me at [Jayson.DeGolier@refresco.com](mailto:Jayson.DeGolier@refresco.com)

Jayson DeGolier, CPSM, CPSD, CPIM, ICBB  
 President



**GOT Sneakers- ISM-Buffalo's ongoing collection for future charity donations**

Heading back to school means school supplies, new clothes and some hot new kicks!! Got sneakers that the kids outgrew? Put a lot of miles on your pair- that are ready to retire? Pairs collecting dust because you just don't wear them anymore? WE WANT THEM! Round them up, clear them out and bring your clean, lightly or heavily worn sneakers to the September 15th dinner meeting at Magruders! We will have a collection drum. The Got Sneakers organization is a free recycling organization that will either refurbish them and pay us, or simply recycle them and keep them out of the landfill.



**EDUCATIONAL DINNER MEETING**

**Wednesday, September 15, 2021**

Speaker: John Hogg, Straightforward Consulting with Brian LaPlante & Katie Dzielski of Multisorb  
 Topic: Inventory Management  
 Place: Magruders, Depew

**WEBINAR**

**Tuesday, October 5, 2021**

**Time: 12PM – 1 PM**

Presenter: William Crane, Founder & CEO, IndustryStar, Empowering Leaders with Greater Supply Chain Agility & Profitability  
 Topic: A Playbook for Adjusting KPIs to Drive Company Agility and Profitability

**TRADE SHOW & SEMINARS**

**Wednesday, October 20, 2021**

**FACILITIES MANAGEMENT EXPO**  
 Hamburg Fairgrounds Event Center  
 Hours: 10am-4pm



**Vendor List and Details: [www.fmexpo.net](http://www.fmexpo.net)**

**FULL-DAY SEMINAR**

**Friday, November 5, 2021**

Place: Classics' V, Amherst

**EDUCATIONAL DINNER MEETING**

**Wednesday, November 17, 2021**

Speaker: Dan Coleman of Excelsior Learning  
 Topic: A Dynamic Method to Jump Spark Your Creativity And Innovation  
 Place: Irishman Grill, Williamsville

**DECEMBER SOCIAL EVENT**

**Friday, December 3, 2021**

Christkindlmarkt at Hofbrauhaus Buffalo

**EDUCATIONAL DINNER MEETING**

**Wednesday, January 12, 2022**

**EDUCATIONAL DINNER MEETING**

**Wednesday, February 9, 2022**

**WEBINAR**

**Wednesday, February 23, 2022**

**Time: 12PM - 1PM**

Presenter: Jan-Henner Theissen, Procurement Excellence & Transformation|Digital Procurement|Supplier Management|Supply Chain Risk Management

Topic: Supply Chain Risk & Resilience

**VENDOR FAIR & DINNER MEETING**

**Wednesday, March 9, 2022**

Place: The Cove Banquets, Depew

**EDUCATIONAL DINNER MEETING**

**Tuesday, April 12, 2022**

**FULL-DAY SEMINAR**

**Friday, May 5, 2022**

Place: Classics' V, Amherst

**EDUCATIONAL DINNER MEETING**

**Thursday, May 12, 2022**

**INSTALLATION & AWARDS DINNER**

**Wednesday, June 15, 2022**

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Programs continue to be added to our schedule. If you have a speaker to recommend or a topic you'd like to hear, please contact Director for Education Andrea Semski at [asemski@gmail.com](mailto:asemski@gmail.com) or President Jayson DeGolier at [jayson.degolier@refresco.com](mailto:jayson.degolier@refresco.com).

*All events will follow any CDC, New York State or local guidelines for safety.*

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**WEBINAR**

**ISM-New Jersey Webinars**

**Voice of Supply Chain: With Sam Gupta**

Wed, Sept 22, 2021 - 2:00 PM - 3:00 PM

**Your Spare Parts Strategy: Just in Time or Just in Case**

Thurs, Sept 23, 2021 - 2:00 PM - 3:00 PM

**Virtual Seminar - Business Ethics**

Fri, Sept 24, 2021 - 1:00 PM - 4:00 PM

**Starting and Navigating the CPSM Certification**

Wed, Sept 29, 2021 - 2:00 PM - 3:00 PM

<https://www.ismnj.org/insidepages/meetings/>



## Community Charity



### Confident Girl Mentoring Program is the recipient of a donation from our August Golf Event.

CGMP has developed a reputable and successful 5 point mentoring system that empowers girls ages 7-19 from marginalized communities to stretch themselves beyond their comfort zone to build their capacity to improve their self esteem and confidence. These steps include Advocacy, Coaching, Guidance Leadership and Social Emotional They care committed to the health and wellness of your and families by building bi directional, trusting and long lasting meaningful relationships.

Tiffany R. Lewis, Founder and Chief Executive Officer of Confident Girl Mentoring Program, Inc. founded National Youth Confidence Day to encourage a strong foundation of positive relationships to mentor today's youth. National Youth Confidence Day National Youth Confidence Day celebrates the energy, spirit, and potential of young people. The day is an acknowledgment of all they will accomplish. Guidance, leadership and mentors will help light the path, and today's youth will navigate the obstacles that will inevitably lay before them. Mayor Byron W. Brown, New York State Senator Timothy Kennedy and the Registrar at National Day Calendar proclaimed National Youth Confidence Day to be observed annually on October 20.

## OCTOBER Social Event

The start of the ISM program year, means cooler temps, and there is a change in the air. Fall is just around the corner and we are looking to explore the supernatural that Buffalo has to offer. IF you don't consider yourself a believer on WNY greatest ghost stories... you have another thing coming. Get in the mood for Halloween by checking out one of Buffalo's most haunted locations with our October event. Theater District Ghost Walk, Paranormal activity of the Creepy Cobblestone district or Central Terminal, a tour of Allentown with local, living legend Mason Winfield, A "Spirited" Tour on the double decker bus, Canalside Pub Craw- Haunted Waterfront..... are just a few of the offerings we have to explore. Stay tuned for an event dates and details.



Kristin Wolf, MBA  
Communications Director



**FACILITIES MANAGEMENT EXPO**

JOIN US!  
WNY FACILITIES MANAGEMENT EXPO

**WEDNESDAY - OCTOBER 20, 2021**  
10:00AM - 4:00PM

The Event Center - Hamburg Fairgrounds  
5820 South Park Avenue, Hamburg, NY 14075



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For a **Better Day** at the Office™

Contact Executive Secretary Nancy Boyd Haley at 716-648-0972 or [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com) for availability of vendor display table openings in our 2021-2022 program year schedule. For only \$150 you can have a display table at our meeting, writeup in our newsletter that is sent to 450 SCM pros and archived on our website, enjoy dinner and be recognized from the podium.

***“If you think it’s hard to meet new people, try picking up the wrong golf ball.”***

**~ Jack Lemmon**

After a one-year break due to COVID, golfers were anxious to return to the links for the 2021 ISM-Buffalo Golf Outing at Terry Hills Golf Course. Despite otherwise unpredictable Summer weather, it was 76 F and partly cloudy—a perfect day for golf. After such a long hibernation, it was surely great to see so many of our friends and colleagues; as well as many golf enthusiasts who were joining their first ISM-Buffalo event!

After 18 holes of one of the most picturesque and serene courses in WNY, there was good food, fun contests, and exciting prizes—not to mention a golf tale or two. Personally, I know I am getting better at golf because I am hitting fewer spectators. (OK...it was Pres. Gerald Ford who said that.)

A special and very LOUD Thank YOU! Goes out to our Corporate Sponsors who, for all of our 116 year history, have been great friends to ISM-Buffalo!

**Accurate Box Co., Addison Precision Mfg., Adria Machine & Tool,  
Atlantic Packaging, BDI, BJ Muirhead Co., Buffalo Paper Co., Color Masters,  
Corr Distributors, DeCarolis Truck Rental, H. B. Fuller Company, Kraftwerks Inc.,  
Multisorb Technologies, Pallet Services Inc., Partners Packaging Inc.,  
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Most importantly, our volunteers, without whom there would not be an event: Barb Arber, Dave Gardner, Nancy Boyd Haley, Craig Hooftallen, Kristin Wolf, and Scott Verner. And our 2021 Golf Committee; Rob Conti, Julie Cross, Jayson DeGolier, Andy Kurcsics, and Martha Switzer.

I can’t wait to see you all in 2022!

~ Jim Austin, Chair 2021 Golf Committee

P.S. Enjoy the photos on the next page.



## Reach out

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(716) 648-0972 or [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com).

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Join our LinkedIn group, **ISM– Buffalo Chapter**







## ISM-Buffalo Golf Outing August 15, 2021

A glimpse at a great day on the course!



And, thanks to all who donated to our great basket raffle.

