



## Program: **Ignite Break Set Thinking**

### Program Overview

This dynamic, non-traditional program/presentation utilizes applied creativity - defined here as the application of divergent and convergent creative thinking tools with action learning methods to generate novel, valuable and feasible ideas and concepts to solve a prioritized challenge, problem or opportunity. The presenter will foster an idea-friendly environment so the group will be able to think and act in a highly collaborative and innovative manner. Upon completion of the program the group will have...



- Diverged and converged to prioritize the best challenge, problem or opportunity to work on.
- Diverged and generated novel ideas/concepts to solve the prioritized challenge, problem, or opportunity.
- Converged and made the novel ideas/concepts valuable and feasible.
- Converged and cobbled together an actionable concept/prototype.
- Strengthened collaboration and relationships between group members

### Creative Thinking is the High-Test Fuel for Innovation

Creative thinking defined here is 'the development and production of novel, valuable and feasible ideas/concepts to solve key challenges.' Innovation is the outcome of creative thinking efforts. Three key points to underscore:

- The driving force behind all innovation is creative thinking.
- Behind creative thinking are positive, repeatable habits.
- If you want more innovation, strengthen your creative thinking skills and anchor their use as repeatable, everyday habits.

### Presenter: **Dan Coleman, Excelsior Learning**

Dan Coleman, the founder of Excelsior Learning is consistently praised by his clients as a knowledgeable and energizing speaker and trainer who brings fresh content, practical and easy to use tools and techniques and unique experiential learning methods to deliver training that sticks. He is a leading authority on teaching deliberate creativity – the use of divergent and convergent creative thinking tools and processes to generate novel, valuable and feasible ideas and concepts – and to anchor their use as a repeatable, everyday habit. Additionally, he has developed practical, easy-to-use techniques to integrate physical exercise with creative thinking.

Prior to founding Excelsior Learning, Dan led national account sales and negotiation teams at AT&T and American Greetings and consulted with Fortune 500 clients at Accenture. Over the past two decades, Dan has worked with a host of leading companies and trained thousands of people in his trademark high-energy, non-traditional, custom-designed program

### Educational Dinner Meeting

**Wednesday,  
November 17, 2021**

**The Irishman Pub and Eatery  
5601 Main Street  
Williamsville, NY 14221**

5:00-6:00 p.m.... Registration,  
Networking, Cash Bar, Vendor Display  
6:00-8:00 p.m... Dinner & Program

### Entree Choices:

#### 1) Guinness Stew

Chunks of beef simmered in a house-made Guinness stout gravy with seasonal vegetables

#### 2) Shepherd's Pie

Seasoned ground lamb with fresh assorted root vegetables topped with mashed potatoes and baked to perfection

#### 3) Bangers and Mash

Irish sausage, char-grilled and served with mashed potatoes, shaved cabbage and spinach, finished with onion gravy

\$30.00 - Members

\$35.00 - Non-Member/Guest

\$20.00 - Full-Time Students

**Please reserve WITH ENTREE  
CHOICE by Friday, Nov. 12 but call  
for availability after.**

ismbuf@ismbuffalo.com or

(716) 648-0972

\*Please cancel if unable to attend.

**Members Earn (1) CEH**

**Covid Precautions in Effect**



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The Mission of ISM-Buffalo, Inc. is to advance the supply management profession through high ethical standards of conduct and fairness and to encourage the social and educational opportunities of its members to be effective as possible in their profession.

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# President's Message

Greetings Membership!

As we all face supply chain challenges in this trying economical climate of worldwide pandemic shortages, it's more important than ever to network with our professional peers.

Utilize your ISM membership to stay connected, engaged, and up-to-date with everything happening in supply management. Serious procurement and supply chain professionals are dedicated to staying in the know about their profession and staying at the top of their game. As a member, you have access to a wide range of tools and resources to support you every step of the way. With ISM Global, make sure you take advantage of exclusive free monthly webinars; discounts on programs; tools, templates, publications, research; and more.

Locally, we are working on programs to keep you connected and bring you education. Earlier this month, we hosted a full-day seminar with presentations covering negotiations, leadership training and important legal issues encountered in the supply chain. We have another one in the planning stages for May 2022.

Our monthly dinner meeting on Wednesday, November 17 covers a timely subject on creative thinking. Who hasn't needed to come up with creative solutions to get the job done...especially in recent months? We're returning the popular Irishman Pub on Main Street in Williamsville; get your reservations in early.

We'll finish the year with a social event on Friday, December 3 at Hofbrauhaus Buffalo. We'll enjoy a traditional German holiday tradition with the Christkindlmarkt including holiday shopping, food, beverages, live music, singing and dancing. See details within this newsletter. Gather your crew for a good time and get your reservations in now.

If you have questions or comments please feel free to email me at [Jayson.DeGolier@refresco.com](mailto:Jayson.DeGolier@refresco.com).

Jayson DeGolier, CPSM, CPSD, CPIM, ICBB  
President



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EDUCATIONAL DINNER MEETING  
**Tuesday, April 12, 2022**  
Joint Meeting with PMI

FULL-DAY SEMINAR  
**Friday, May 5, 2022**  
Place: Classics' V, Amherst

EDUCATIONAL DINNER MEETING  
**Thursday, May 12, 2022**  
Joint meeting with ASQ

INSTALLATION & AWARDS DINNER  
**Wednesday, June 15, 2022**

*All events will follow any CDC, New York State or local guidelines for safety.*

EDUCATIONAL DINNER MEETING  
**Wednesday, November 17, 2021**  
Speaker: Dan Coleman of Excelsior Learning  
Topic: A Dynamic Method to Jump Spark Your Creativity And Innovation  
Place: The Irishman Grill, Williamsville

DECEMBER SOCIAL EVENT  
**Friday, December 3, 2021**  
Christkindlmarkt at Hofbrauhaus Buffalo

EDUCATIONAL DINNER MEETING  
**Wednesday, January 12, 2022**  
Speaker: Jack Ampuja  
Topic: TBD  
Place: Chef's Restaurant, Buffalo

EDUCATIONAL DINNER MEETING  
**Wednesday, February 9, 2022**  
Speaker: CaTyra Polland  
Topic: TBD  
Place:

WEBINAR  
**Wednesday, February 23, 2022**  
**Time: 12PM - 1PM**  
Presenter: Jan-Henner Theissen, Procurement Excellence & Transformation|Digital Procurement|Supplier Management|Supply Chain Risk Management  
Topic: Supply Chain Risk & Resilience

VENDOR FAIR & DINNER MEETING  
**Wednesday, March 9, 2022**  
Place: The Cove Banquets, Depew

## Vendor Display Meeting Sponsor



November 17th dinner meeting at The Irishman Pub ... *Please Support Them!*

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MidCity sells quality office furniture after programming and space planning for our clients' wants and needs.



For a Better Day at the Office™

**Members - Invite your vendors!** Contact Executive Secretary Nancy Boyd Haley at 716-648-0972 or [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com) for availability of vendor display table openings in our 2021-2022 program year schedule. For only \$150 you can have a display table at our meeting, writeup in our newsletter that is sent to 450 SCM pros and archived on our website, enjoy dinner and be recognized from the podium.

Join our Facebook Page, **ISM – Buffalo**  
Join our LinkedIn group, **ISM– Buffalo Chapter**

# Professional Placement Committee Report



## WEBINAR

ISM-New Jersey  
Webinars

**The Next Frontier and Risk Management of Supply Chains- Guarding Intellectual Property (free)**  
Wed, Nov 10, 2021

**Action Driven Sustainability in Procurement**  
Thurs, Nov 11, 2021

**Voice of Supply Chain with Jane Zhang**  
Wed, Nov 17, 2021

<https://www.ismnj.org/insidepages/meetings/>

Hello. My name is Bruce Izard and I am the Chairman of the Professional Placement Committee for ISM-Buffalo. If you are job hunting, please forward your resume so I can forward it to any interested employers in the Western New York area. Likewise, if you are an employer seeking a purchasing/supply chain professional, please send me your job posting.

Send resumes to: Bruce.Izard@NFTA.com.  
Some current job openings are as follows:

- ♦ **Entry Level Buyer** - The Purchasing and Contracts department at the University at Buffalo is seeking a Staff Assistant who would be responsible for handling the purchasing of various commodities and services for the campus community utilizing various funding sources. For complete details please see UBJobs.  
<https://www.ubjobs.buffalo.edu/postings/29338>.



## Reach out

to supply chain professionals with purchasing power **with an ad.**  
For as little as \$25.00 per month.  
Contact Nancy Boyd Haley at  
(716) 648-0972 or [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com).



### Andrew Kurcsics

158 Reading Avenue  
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716-743-2777 phone  
716-743-2779 fax  
716-583-8887 cell  
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## Christkindlmarkt and Holiday Happy Hour

ISM-Buffalo is pleased to be a part of the first annual Christkindlmarkt at the Hofbrauhaus Buffalo, an exciting new downtown venue. We hope you'll join us and bring your family, friends, and co-workers!

**Friday, December 3, 2021 -- 4:00-9:00 PM**



**190 Scott Street, Buffalo, NY 14204**

**\*\* Look for the ISM party on The Mezzanine with Reception at 6:00 PM**

### Christkindlmarkt

#### A Traditional German Christmas Market

This holiday event is a traditional German Christmas Market which unites cherished German and European tradition with international flair and local charm.

This event will feature 10 local artisans selling high quality unique, handcrafted gifts and food - pottery, folk art, paintings, wood crafted ornaments, jewelry, and much more.

Kick off your holiday spirit with food, live music, singing and dancing!

**Price: \$30.00 Members/\$35.00 Guests**

*Price includes: hors d'oeuvres and desserts (Bavarian Cold Cut Display; Cheeses, Strudel & Kuchen); cash bar*

**Reservations and pre-payment required. Contact Nancy Boyd Haley at our ISM office, [ismbuf@ismbuffalo.com](mailto:ismbuf@ismbuffalo.com) or (716) 648-0972 for reservations and payment.**

