

Buffalo Buylines

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Mission Statement

The Mission of ISM-Buffalo, Inc. is to advance the supply management profession through high ethical standards of conduct and fairness and to encourage the social and educational opportunities of its members to be effective as possible in their profession.

2017-2018 Board of Directors

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Affiliated with:

Institute for Supply Management
www.instituteforsupplymanagement.org

NY NJ Forum

www.mypurchasingcenter.com/purchasing/profiles/ism-new-york-new-jersey-forum



President's Message



It was great to see everyone at the September meeting and catch up on the summer events. So far it's hard to believe Fall is coming with the gorgeous weather we have been having.

Our October Meeting will be a very interesting topic from Deborah Shapos of Food Safety Management Associates. Although some may feel this topic does not directly relate to your business, we see, touch and consume food on a daily basis. This meeting will be held at Pane's Restaurant in North Tonawanda and the menu looks yummy!

The annual Facilities Management & Maintenance Expo will be held on Wednesday, October 18, at the Fairgrounds Event Center in Hamburg. ISM supports the FM EXPO and we hope all of our Buyers will attend the Expo and also invite other relevant co-workers, suppliers, and even customers to attend. Admittance is FREE. Go to www.fmexpo.net for pre-registration and more information. Stop by our booth to say "Hello", and if you have some spare time, contact our Marketing Director Heather Leising to help staff the booth and promote ISM-Buffalo.

With October coming, it's also time to send out annual membership dues invoices. It is a huge undertaking to renew everyone, so watch for those invoices and renew your membership. ISM has had a declining membership over the years, so this is a good time to promote ISM to our local suppliers, and customers alike, to get the word out about ISM-Buffalo.

As always, we are seeking volunteers to assist us with all aspects of ISM-Buffalo. Katie Dzielski, Director of Membership, is currently looking for some assistance in contacting known prospects and recruiting new members. Also if you have any leads, please forward them to Katie at kdzielski@multisorb.com.

I hope to see all of you on the 11th.

Deb Hasley, CPSM/C.P.M.
2017-2018 President

CPSM Review Sessions



To support those members (and others) seeking Certified Professional in Supply Management designation, we will hold a review session to help you prepare for Exam 1. Purchase your CPSM Study Guide from ISM at www.instituteforsupplymanagement.org & begin reading.

Monday, November 13, 2017 from 5:30 - 9:00 p.m.
Place: Multisorb Technologies, Harlem Road, W. Seneca
Cost: minimal TBD
Facilitator: Dominic LoTempio, CPSM

Contact our office at ismbuffalo@roadrunner.com with your intent to attend.



FACILITIES
MANAGEMENT
EXPO



**22ND ANNUAL
WNY FACILITIES MANAGEMENT
& MAINTENANCE EXPO
WEDNESDAY OCTOBER 18, 2017**

JOIN US WEDNESDAY, OCTOBER 18, 2017!

The Event Center - Hamburg Fairgrounds | 5820 South Park Avenue | Hamburg, NY 14075
Show Hours: 10:00am - 4:00pm

"Delivering Solutions In Today's Changing Environment."



The Western New York Facilities Management Expo is a regional showcase featuring products and services for maintenance, repair, operations, renovation, modernization and management of commercial, industrial, institutional, income properties... facilities of all types!

As the largest Facilities Management Expo in the WNY region featuring thousands of products and services from over 150 vendors, visitors from Western New York will learn from a wide range of displays, seminars, and demonstrations.

Vendor categories include roofing, solar energy, alarms, cleaning supplies and services, flooring, fire and carbon monoxide protection systems, furniture, LED lighting, signage, painters, recycling services, air quality, safety equipment and much more.

MEMBERS OF THE FOLLOWING PROFESSIONS ARE HIGHLY ENCOURAGED TO ATTEND:

- Architects
- Building Owners/Managers
- Business Owners
- Construction Managers
- Energy Managers
- Environmental Engineers
- Facility Managers
- Maintenance Personnel
- Plant/Operations Managers & Engineers
- Project Managers
- Property Managers
- Production Supervisors
- Purchasing Managers & MRO Buyers
- Real Estate Owners, Developers, Investors, Remodelers
- Safety Supervisors
- Superintendents of Buildings & Grounds

and anyone responsible for any facet of a facility

Visit our web page to see our list of Exhibitors & Seminars

www.fmexpo.net

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Attending the expo allows property personnel to meet face-to-face with solution providers in a relaxed and professional atmosphere.

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October 11th at Pane's
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MidCity sells quality office furniture after programming and space planning for our clients' wants and needs.

Do you know a vendor who would like to reach our members with their product or service? Contact Nancy at the ISM-Buffalo office ismbuffalo@roadrunner.com for the application and more info.



At the Sept. Meeting:
At top (l) Kathleen Campbell, CPSM and (r) Susan Denning, CPSM receive their framed professional certification from Martha Switzer, CPSM.
At right, Paul Davey of B.E.S.T. Inc. receives his membership certificate from Membership Director Katie Dzielski.



Calendar of Events

Educational Dinner Meeting
Wednesday, October 11, 2017
Pane's Restaurant, Payne Ave., N. Tonawanda

Facilities Management & Maintenance Expo
Wednesday, October 18, 2017
10:00 a.m. - 4:00 p.m.
Fairgrounds Event Center, Hamburg, NY
Free Admission, Free Seminars
www.fmexpo.net



Educational Dinner Meeting
Joint Meeting with APICS
Wednesday, November 1, 2017
Salvatore's Italian Gardens, Transit Road, Depew
Speaker: Joe Rice, C.P.M., Benedict Negotiating Seminars, Inc.
Topic: "Ten Laws of Negotiation"

CPSM Review Sessions
Monday, November 13, 2017
Watch for registration details.

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ISM – Buffalo
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ISM– Buffalo Chapter



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to supply chain professionals with purchasing power
with an ad.

For as little as \$25.00 per month. Contact Nancy Boyd Haley at (716) 648-0972 or ismbuffalo@roadrunner.com.



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